

SECTION I

EnviroScore is a composite number that is based upon Section 2 parameters of this document. EnviroScore numerical score range is 0-100 and is based upon the scale standard used for typical school grades. For instance, a score below 60 is failing and a score of 100 is excellent.

SECTION 2

EnviroScore's four (4) parameters that determine the composite score include:

- a. Property(s) Evaluation (Current & Historical)
- b. Business(es) or Individual(s) Environmental Compliance Review (Current & Historical)
- c. Type of Service or Operation
- d. Future Compliance Standards

SECTION 3

Low scores are obtained when the base score is reduced in each parameter due to conditions that represent liability at the time of the review. Scores can change due to changes in records or compliance standards. Therefore, EnviroScore is a score based upon those conditions at the time of the review. This indicates that scores need to be performed again if conditions arise that dictate a new evaluation. These conditions may include property transfers, refinancing, change of operations, etc.

SECTION 4

Corrective actions represent the best practical avenue to eliminate liability or environmental conditions concerning the business or site. These actions can be physical changes or documentation remedies. These conditions should allow for the next evaluation score to increase if performed. Corrective actions should assist banks or other businesses in identifying measures to reduce liability and operate businesses with current environmental regulatory standards.

SECTION 5

Discounts are available for volume production of EnviroScore reports.

SECTION 6

General notes can be made concerning the evaluation of records concerning the business or property. This allows for further description of identification efforts or conditions not represented in environmental records.

SECTION 7

EnviroScore does have liability limitations concerning its score. These include, but not limited to, those associated with criminal actions, hidden records, false interviews, inaccurate data, false information, erroneous government data, misinterpreted information and historical changes causing inaccurate records or data.

The liability scope is limited with an EnviroScore review due to the fact that the reviewer is only liability for what is found in the records at the time of the review and based upon known information given to EnviroScore's office. Inaccurate scores or hidden conditions are likely due to items cited above which EnviroScore cannot accept liability or responsibility for.

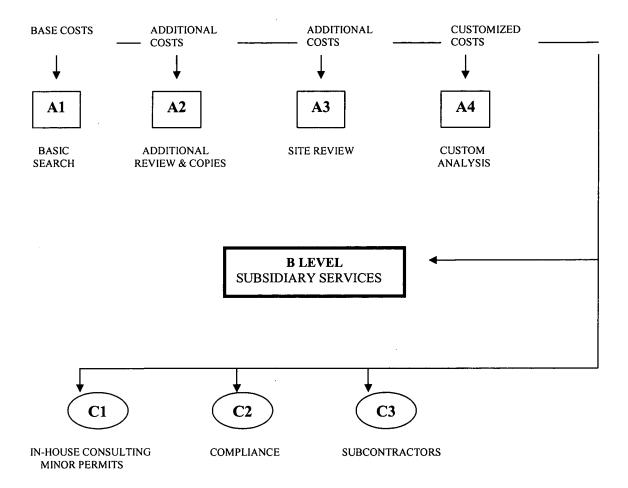
FIGURE 1

ENVIROSCORE® REPORT PRODUCTION SCHEMATIC REGIONAL OPERATIONS OVERVIEW **QC METHODOLOGY** BANKS/CLIENTS CORPORATE OFFICE **ENVIROSCORE DATABASE** DISTRIBUTION LEVEL **REGIONAL OFFICES** REGISTRATION REGISTRATION REGISTRATION REGISTRATION OFF-SITE REVIEW **OFF-SITE REVIEW OFF-SITE REVIEW OFF-SITE REVIEW** REGIONAL OVERVIEW REGIONAL REGIONAL REGIONAL OVERVIEW OVERVIEW **OVERVIEW** CORPORATE QUALITY CONTROL SCORING OFFICE BANKS/CLIENTS

CUSTOMERS

ENVIROSCORE AFTER MARKET

ENVIROSCORE® COSTS ESTIMATES PAYMENT LEVELS



ENVIROSCORE® COMPARISON: TYPICAL ENVIRONMENTAL PHASE I REPORTS WHICH ARE CURRENTLY USED FOR FINANCIAL INSTITUTION

PROBLEM

Environmental Phase I & II Reports



- 1. Costly to perform
- 2. Liability very large and extensive
- 3. Devotes most of its narrative to history of the area
- 4. Involves very detailed technical data that is unnecessary
- 5. Provides information focused on mainly federal environmental compliance
- 6. Not enough state compliance review
- 7. Does not address current needs or compliance on state level extensively or at all
- 8. Does not address permits required in the future or practical remedies
- 9. Written report not customer friendly

SOLUTION

EnviroScore® Report



- 1. Liability reduction for bank
- 2. Liability is limited to record review
- 3. Customer is provided with an easily readable one page report and a "score"
- 4. Provides information necessary for proper operation and compliance
- 5. Provides up-to-date compliance with state regulations
- 6. Provides necessary information needed for permit applications
- 7. Reflects how environmental regulations can affect their business operations
- 8. Provides discount for future environmental services
- 9. Inexpensive and acceptable costs to customer thus providing more extensive and broader reviews



EnviroScore® 251 Florida Street, Suite #407 Baton Rouge, LA 70801

score

Voice 225.383.5757 Fax 225.383.0449 www.enviroscore.com 62

EMS-03-14 11/24/03

LDEQ Records €

Found

ATTN: Bob Jones ABC National Bank Re: Commercial Loan PO Box 1234 Anytown, LA 70023

Ph. 123-456-7891 Fax: 123-456-7891

Fred's Seafood Market & Po Boys, LLC John Doe

Fred's Seafood Market & Po Boys, LLC 1892 Grand Bayou

Sometown, LA 70363 (attachments)

Ph: 123-456-4567

Fax: same

SIC 5421 & 5812

Fred'sSeafood Market & Po Boys, LLC. Ph. 985-594-8013 1892 Grand Bayou Sometown, LA 70363 Fred's Seafood Market & Po Boys, LLC 1892 Grand Bayou Sometown, LA 70363

Ph # 123-456-7894
Previous Owner (Seafood Restaurant Facility)
Operational Activity:
Seafood Retail Processing and Eatery



No additional sites reviewed or submitted for review.

(1) State LDEQ records do not indicate there were any previous enforcement actions or liabilities regarding the site.

(2) Known businesses at the site did not have any record of permit activity.

(3) No records regarding adjacent property would prove to have impacts regarding the site. Records were found of adjacent property permit activity.

(4) Business operation has its own sanitary treatment unit. No record of sanitary discharge permit on file at LDEQ.

(1) No enforcement action on site or direct adjacent sites to facility property.

(2) LDEQ requires a sanitary permit for sanitary discharges.

(3) Operations require a water discharge permit for processing of seafood. (Permits can be combined with sanitary waste permit)

(4) No other known permit requirements based upon client interview.

(5) Previous activity should have had permit activity for the facility property due to sanitary waste and operational

(1) Facility operations require an application to LDEQ for a sanitary discharge and an operational processing discharge. Two discharges can be combined from the facility site into a seafood processing permit or a LDEQ Light Commercial General Permit. (Contingent on LDEQ)

(2) Facility should apply immediately for permits in order to satisfy LDEQ/EPA requirements.

(3) Facility should insure all operations comply with state health (DHH) and environmental (LDEQ) standards

(4) Facility should contract with a "licensed certified operator" for its maintenance of the sanitary treatment plant to insure continual compliance with future permit.

(5) Compliance requirements would be reflected within the permit. Includes lab testing, recordkeeping and proper maintenance on the facility operations.

Please review.EnviroScore liability and limitations clause. This exclusion represents conditions that may not be found due to hidden conditions, criminal intent, conditions at the site prior to regulatory records requirements, etc. Findings represented here may not reflect conditions or actions performed by LDEQ within the last 30-60 days due to process times. Information is conducted based upon bank and 3rd party interviews. This review is established for the liability concerns of the bank. For questions contact 225-383-5757.

—Minor current violations found concerning "operations" of facility site. Facility required to apply for permit. Score would increase if facility obtains a permit and compliance standards. Monitoring contingent on bank requirements.

EnviroScore	_
- nviro - cora	►vaminar

Date

FIGURE 5